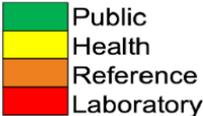


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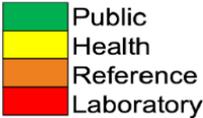
Meeting: Prebid Meeting PHRL tender 2021-22
 Date: 23/08/2021
 Venue: Committee Room, Khyber Medical University

The Chair welcomed the participants and initiated the formal proceedings of the meeting. The following attended the meeting:

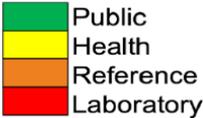
1. Dr. Yasar Mehmood Yousafzai Director PHRL, (End User)
2. Dr. Sami Siraj Chairman Technical Committee, KMU
3. Mr. Naeem Khan Co-opt member as Technical Expert DGHS KP
4. Mr. Waseem Hassan Khan Deputy Director Procurement, KMU
5. Muhammad Younas Procurement Officer, PHRL
6. Rafi Ullah Assistant Deputy Director Procurement, KMU
7. Representatives of Firm List Attached

The chair welcomed the participants and initiated the meeting with formal proceedings of the meeting. The following points were raised by the bidders.

Firm	Query/Issue	Clarification
M. Faisal Business Manager Life Span health care	The firm questioned; Will the bids for different lots be submitted separately or as whole all in one technical bid?	The procurement committee PHRL-KMU explained that Bidder are not bound to quote 2 bids for separate lots however in single technical bid, demarcation shall be there to facilitate the scrutiny process of Technical Bid. However, it is mandatory to quote all the item in a single lot.
Mr. Abdul Sattar M/S PHILCO	<ol style="list-style-type: none"> 1. 03 marks for local manufacturer in evaluation criteria are unjustified. 2. Marking for engineers and DAE holders in evaluation criteria for pipette make no sense. 	<ol style="list-style-type: none"> 1. The weightage of local manufacturer is in line with GFR rule and is not adding any restrictive or discriminatory condition in the BSDs as per KPPRA. 2. The condition of availability of engineers and DAE holders in evaluation criteria for pipette is not adding any quality or value to the process of procurement and is not required, therefore, the committee

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		decided to exclude the 03 marks of criteria 1.2 (Engineers) for pipettes only and readjusted in criteria 5.2 (i.e. performance certificates of quoted models installed...), which will now be increased from 06 to 09 marks.
Kashif Irfan Sales Director Irfan Enterprises	The firm questioned if the specifications for -86 freezer are open and without range. For example, is it from -10 to 86 or -50 to -86?	The criteria was intentionally left open-ended to ensure healthy competition in best interest of public as per KPPRA. However, the final decision of selection and contract award shall be taken at the time of Financial Opening keeping in view value for money and need of the institution.
Jawad Dawood ASM Chemical House	1) What is the status of bid security submission? Is it item wise or lot wise or lump sum?	The firm was advised to refer to the Bid data sheet of BSDs wherein it's explicitly mentioned. However, further explanation provided to all bidders that the bid security will be at the rate of Rs. 0.2 million fixed per lot except for PCR amplification and RNA extraction kit, where the bid security will be Rs 1.0 million fixed. The decision was taken in compliance to true spirit of KPPRA i.e., transparency, fairness, healthy competition and accountability to achieve value for money. Moreover, for other non-lot item the bid security shall be @ 2% of the quoted bid.
	2) Also please consider taking performance guarantee at once instead of taking with each purchase order.	The committee after threadbare discussion unanimously agreed that it is an open framework agreement mode of procurement wherein the PE don't know about the exact amount of release and/or the need, so it will not be possible to collect the bid security of all the orders at once. The bid security for the whole is only at once practicable in fixed budget mode of procurement. Hence, the request could not be considered, and the performance guarantee @ 10% of PO shall be taken at the time of issuance of PO and the supply can only be accepted if performance guarantee is submitted.
MS Lifespan Healthcare Dr. Faisal	The firm questioned that most of the companies are registered with excise and taxation	If a firm is not registered with excise and taxation department of KP, they can still submit the bid with excise and taxation

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	department in their respective provinces, and don't have professional tax certificate of KP?	department clearance certificate of their respective province. However, payment to such bidder will be subject to professional tax.
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After threadbare discussion over the observations/issues/confusions of the bidders regarding the bidding document, the following decisions were taken.

- Criteria for lots/items to be procured under least cost system (LCS) must have all the mandatory documents required, as mentioned under QCBS. Moreover, samples of the items (where applicable) will be screened by the committee that will decide whether the sample is according to specification. Bidders are required to submit the samples (where applicable) at the time of submission of technical proposals.
- It was clarified to all the bidders that the quantity mentioned in the BSD are draft tentative and is based on previous year's consumption. Moreover, it was also clarified that this is an open framework contract as per KPPRA and quantity may vary as per need of the department and the availability of funds. The draft tentative quantities shall be in no way binding upon the procuring entity whatsoever.
- It was put before all the participates/representatives in tender to make sure that the bidding documents are complete with Lots number for items, Mode of Procurement, and sample-based selection because the file uploaded on KPPRA website missing three columns which are very important for bid submission otherwise submitting bids not according to criteria will be declare nonresponsive.
- It was also reiterated to the firms' representatives to submit vis-à-vis specification for the items. Furthermore, all the mandatory and other relevant documents should be attached with proper tabs and a table of content showing the page number of any document. Technical bids should also be submitted through email to po@kmu.edu.pk.

Meeting concluded with the vote of thanks from the chair.